

### 3. What have you done to prepare yourself for the job?

What they're looking for: due diligence on your part. That you know enough and are excited enough that you've done your homework.

You should: talk about people, books and online resources, personal homework, past work experiences, anything that gives you the skills to be a good consultant

Example response:

*First, I've learned the most talking to people at information sessions and mixers. I've kept in touch with several of these people, and have done practice interviews, and asked them a lot of questions. Second, there's also this really great blog called Management Consulted that I read everyday, which talks about recruiting and what it's like to be a consultant. Finally, I have a lot of experience in my student groups leading people, and through jobs and projects I've really gotten comfortable with tools of the consulting trade, such as Excel and Powerpoint.*

### 4. Why are you interested in [INSERT FIRM NAME HERE]?

They're looking for: someone who has done their research. It's tough to give a great answer here (most applicants apply for every firm) and the most common response is: "because you guys have the smartest and most interesting people". Gather insight from friends and contacts at the firms about its culture, its people, its history, etc. As long as you talk about positive characteristics, even if they're somewhat generic, you'll be ok

You should:

- Talk about the people, the culture, the type of work, etc
- Mention if you talked to specific employees or recruiters - this is great because it shows you've done your homework

You shouldn't:

- Say "I don't know much about your company yet"
- Say "Because you're the best"
- Mention salary, perks, etc

Example response:

*I'm interested in Badass Consulting Firm because of all the companies I've talked to, I really respected and got along with a few at your*

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