

Sarah Thompson

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EDUCATION

University of California, Los Angeles

Expected June 2010

BA Candidate, Business and Economics Major

- **GPA:** 3.75
- **SAT I:** Math: 700, Writing: 680, Reading: 650 **SAT II:** Math IIC: 720, Spanish Language: 750
- **Honors:** Dean's Honors List
- **Coursework:** Cost Accounting, Econometrics, C++ Programming

PROFESSIONAL EXPERIENCE

Rochester Wealth Advisors

September 2008 – November 2008

Asset Management, Intern

- Managed relationships with 4 key brokerages by monitoring trading in 100+ equity securities
- Brought in a new core client by constructing hypothetical portfolios to showcase potential gains
- Created new process for analyzing asset distribution of client portfolios (\$50M+ in assets)

Templetown Wealth Management

February 2008 – May 2008

Private Wealth Management, Intern

- Created firm-wide database to facilitate access to key client and asset information reducing 30% loss of files
- Designed promotional materials (e.g. pamphlets, videos) to improve potential client outreach
- Monitored 20+ clients trading relationships with 4 key brokerages through regular reporting

David Gonzales CPA

February 2007 – March 2007

Office Manager, Accounting

- Provided bilingual language support enabling effective communication between the CPA and 30+ foreign clients
- Consulted 20+ low income clients in completing essential tax documents increasing completion time by 40%

EXTRACURRICULAR ACTIVITIES

International Business Fraternity of Alpha Beta Gamma

President

June 2008 – December 2008

- Led meetings of 40+ members on a weekly basis covering finance, membership, and marketing strategies
- Established member recognition programs that incentivized members resulting in improved intercollegiate relations and increased event participation
- Developed an incentives-based attendance policy resulting in an 40% increase in turnout to weekly meetings

Webmaster

June 2008 – Present

- Created first directory of alumni and member information in partnership with Director of Alumni Relations
- Proposed and implemented a website redesign that saw a 40% increase in daily visitors

BCG Consulting Workshop

November 2008 – December 2008

Conference Invitee

- Selected from 200+ applicants for an intensive 4 week program on the consulting industry and case studies
- Performed extensive analysis of 5+ cases utilizing consulting methodologies from top consulting firms

MISCELLANY

- **Award:** 2007-2008 Miss Small Town USA
- **Honors:** Selected from universities nationwide to participate in the 2007 KPMG Summer Leadership Conference
- **Languages:** Conversational in Spanish and French
- **Interests:** *CSI: Las Vegas*, amateur photography, web and graphics design