

# DIV SINGH

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## EDUCATION

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### BOSTON UNIVERSITY

**Boston, MA**

*2006–2010*

**Cumulative GPA: 3.87/4.0; Concentration GPA: 3.95/4.0**

B.S. in Engineering, Minor in Mathematics

- Williams Prize for high academic rank (top 20 in a class of 6,000)
- David Jones Scholar for academic excellence (top 5%)
- Jameson Scholar (selected out of over 500 BU applicants for study abroad in India)

### BOSTON UNIVERSITY INDIA PROGRAM

**New Delhi, India**

*Summer 2008*

- Completed 10-weeks of intensive Hindi language training
- Interviewed 25 industry leaders in consulting, finance, marketing, and law to produce research paper on experiences of foreign firms operating in emerging markets to be published by University of Delhi

### DAVIDSON HIGH SCHOOL

**Davidson, TX**

*2002–2006*

**Class Valedictorian. GPA: 4.0/4.0.** National AP Scholar (perfect scores on all 12 exams taken)

National Merit Scholar • Ranked 5<sup>th</sup> in nation at Intel International Science and Engineering Fair

**SAT I:** M–780 CR–750 W–720

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## LEADERSHIP ROLES AND ACTIVITIES

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### BOSTON UNIVERSITY CONSULTING GROUP

**Boston, MA**

*2007–Present*

**Director**

- Led a group of 150 students offering pro-bono consulting services for private, nonprofit, and student groups in the Boston community
- Increased first-year analyst retention rate from 40 to 90% by directing in-depth monthly assessments of over 25 case teams
- Spent 6 months developing on-campus marketing strategies for an online marketing firm and offline, regional telecom company by surveying over 100 student organizations from top world universities

### BOSTON UNIVERSITY BANGHRA DANCE ASSOCIATION

**Boston, MA**

*2007–Present*

**Director**

- Lead a traditional Southern Indian music ensemble of 30 members
- Tripled membership by re-organizing recruitment process both on and off-campus
- Increased group visibility by coordinating new performances at major on-campus events
- Studied with world-class musicians at the Academy of Music in Bangalore

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## EXPERIENCE

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### BOSTON UNIVERSITY SCHOOL OF MANAGEMENT

**Boston, MA**

*2008–Present*

**Research Assistant for Prof. Matthew Stein**

- Facilitated analysis of foreign direct investment patterns in the financial sector
- Extensive experience with various research databases—LexisNexis, Factiva, and ISI Emerging Markets.
- Re-organized and updated datasets regarding M&A activity for over 120 countries

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## PERSONAL

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**Languages** Hindi (native) • French (fluent) • Russian (advanced) • Sanskrit (basic)

**Achievements** Awarded 2006 Indian Fund Scholarship by Indian Embassy • Research paper on Indian caste system published by Georgetown University and displayed at the Embassy of India

**Interests** Indian History • Polynesian Cuisine • Tennis • Extensive travel in Asia, Europe, and Africa